

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 AGRE-00 PA-02 CIAE-00 INR-10  
NSAE-00 /033 W

-----084901 231452Z /43

R 231202Z AUG 78  
FM AMEMBASSY WARSAW  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 6950  
AMEMBASSY BELGRADE  
AMEMBASSY BUDAPEST  
AMEMBASSY SOFIA  
AMEMBASSY VIENNA

UNCLAS SECTION 1 OF 2 WARSAW 7366

COMMERCE FOR NANCY RINEHARDT ITA/BEWT/TPD  
VIENNA FOR VONTILLIUS

EO 11652: NA  
TAGS: BEXP PL  
SUBJ: MEAT AND DAIRY PROCESSING EQUIPMENT TSS  
OCTOBER 14-18, 1978

1. ADVANCE OFFICER NANCY RINEHART VISITED WARSAW  
AUGUST 9-12 TO MAKE ARRANGEMENTS FOR THIS SEMINAR. SHE  
WAS ASSITED AND ACCOMPANIED ON ALL VISITS BY TDC PROJECT  
OFFICER BARBARA ZOLTOWSKA.

2. ON AUGUST 9 TINEHART VISITED THE HOTEL VICTORIA AND  
MET WITH FRANCISZEK KANIEWISKI. ARRANGEMENTS WERE MADE TO  
USE THE MAIN CONFERENCE ROOM FOR THE SEMAIR ON OCTOBER  
16 AND 17, AND FOR HOSPITALITY EVENTS CONNECTED WITH THE  
SEMINAR (IN THE HOTEL).

3. ON AUGUST 10 AND 11 RINEHART MET WITH THE FOLLIWING  
POLISH OFFICIALS:  
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A. WOTOLD SKRABALAK, MICHAL BUKOWSKI, AND  
JAN SZALOWSKI OF THE CHAMBER OF FOREIGN TRADE;  
B. MICHAL ZORAWSKI, CHIEF OF THE FOREIGN AFFAIRS  
DEPARTMENT AND ROMAN SZAGALA, VICE-PRESIDENT- BOTH  
OF THE CENTRAL BOQRD OF THE DAIRY INDUSTRY;  
C. JERZY RUTKOWSKI, DIRECTOR OF THE DEPARTMENT OF  
FOREIGN RELATIONS, MINISTRY OF AGRICULTURE;

D. ANDRZEJ BURZYNSKI, DIRECTOR OF THE FOOD INDUSTRY DIVISION AND BENEDYKT MENEL, DEPUTY DEPARTMENT MANAGER-BOTH OF THE FTO POLIMEX-CEKOP;

E. JAN ZALESKI, DIRECTOR OF THE TECHNICAL DEPARTMENT, MINISTRY OF FOOD INDUSTRY AND PURCHASE; AND

F. JERZY GRUDZINSKI, DIRECTOR OF THE CENTRAL BOARD OF THE MEAT INDUSTRY.

4. THESE MEETINGS DEMONSTRATED A STRONG INTEREST BY THE POLES IN THE SEMINAR AND A WILLINGNESS TO PROVIDE SUPPORT IN THE FORM OF ATTENDANCE AND CONTRIBUTIONS TO THE GUEST LIST. ALSO, THE CHAMBER OF FOREIGN TRADE AGREED TO BE THE CO-SPONSOR, AND IT IS EXPECTED THAT BUKOWSKI WILL BE THE POLISH SPEAKER TO OPEN EACH DAY'S SESSION.

5. WE WILL MAKE RESERVATIONS FOR 10 ROOMS IN THE HOTEL VICTORIA FOR THE DURATION OF THE SEMINAR THROUGH THE EVENING OF THE 18TH. THIS WILL INCLUDE THE ROOMS FOR TSS CHAIRMAN AXELROD AND FOR RINEHART.

6. PARTICIPANTS ARE ASKED TO HAVE A COPY OF THEIR PRESENTATIONS READY TO GIVE TO THE INTERPRETER AT THE TDC BRIEFING THE DAY BEFORE THE SEMINAR SO HE CAN FAMILIARIZE HIMSELF WITH THE SUBJECT.

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7. E/C COUNSELOR ARTHUR J. SMITH HAS AGREED TO HOST A SMALL BUFFER DINNER (12-14 PERSONS) AT HIS HOME AT 7:30 P.M THE EVENING OF MONDAY, OCTOBER 16. THE GUEST LIST WILL INCLUDE THE AMBASSADOR, SMITH, TDC DIRECTOR SCHRAGE, RINEHART, AXELROD AND KEY POLISH OFFICIALS RELATED TO THIS SEMINAR TOPIC. EMBASSY REPRESENTATIONS FUNDS WILL BE USED.

8. ABSTRACTS ARE NOW TRANSLATED AND WILL BE TYPED AND SENT TO VIENNA SHORTLY. WE ANTICIPATE NO PROBLEMS IN HAVING THEM RETURNED AND MAILED, ALONG WITH THE INVITATIONS, IN PLENTY OF TIME FOR THE SEMINAR.

9. WITH THE CANCELLATION OF THE FMC CORPORATIONS' PARTICIPATION SINCE RINEHART'S VISIT, THE SCHEDULE FOR THE TSS IS AS FOLLOWS:

SATURDAY, OCTOBER 14

16-10 - ARRIVAL OF TSS GROUP ON LZ 107 FROM SOFIA. TDC WILL MEET AND ARRANGE TRANSPORTATION TO THE HOTEL VICTORIA.

SUNDAY, OCTOBER 15

1000 - BRIEFING IN THE TDC FOR THE SEMINAR PARTICI-

PANTS BY TDC DIRECTOR. RUN-THROYG OF SLIDE AND/OR  
FILM PRESENTATIONS BY PARTICIPATNS CAN ALSO BE DONE  
AT THIS TIME IF NECESSARY. PARTICIPATINS SHOULD  
HAVE COPIES OF PAPERS TO GIVE POLISH INTERPRETER  
ATTHIS MEETING.

MONDAY, OCTOBER 16

0900 - PARTICIPANTS SHOULD BEGIN ARRIVING AT THE  
SEMINAR SITE TO PREPARE FOR THANT  
DAY'S PRESENTATIONS.

1000 - OPENING OF TSS BY TDC DIRECTOR

1015 - OPENING REMAKRS AND WELCOME BY THE POLISH  
CO-CHAIRMAN (PROBABLY BUKOWSKI)

1030 - PRESENTATION BY TSS CHAIRMAN AXELROD

1100 - PAUL MUELLER COMPANY

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1145 - CHERYY-BURRELL CORP.

1230 - COFFEE BREAK

1300 - DEC CORP.

1930 - BUFFET DINNER AT HOME OF E/C COUNSELOR

TUESDAY OCTOBER 17

0900 - ARRIVAL OF PARTICIPANTS AT SEMINAR SITE TO  
PREPARE FOR THE SECOND'S DAYS' SESSION.

1000 - OPENING REMARKS BY THE TDC DIRECTOR

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NSAE-00 /033 W

-----085190 231451Z /43

R 231202Z AUG 78

FM AMEMBASSY WARSAW

TO USDOC WASHDC

INFO SECSTATE WASHDC 6951

AMEMBASSY BELGRADE

AMEMBASSY BUDAPEST

AMEMBASSY SOFIA

AMEMBASSY VIENNA

UNCLAS SECTION 2 OF 2 WARSAW 7366

COMMERCE FOR NANCY RINEHART ITA/BEWT/TPD  
VIENNA FOR VONTILLIUS

1015 - OPENING REMARKS AND WELCOME BY THE POLISH  
CO-CHAIRMAN

1030 - PRESENTATION BY TSS CHAIRMAN AXELROD

1035 - PECO CORP.

1115 - KARTRIDG PAK CORP.

1200 - SELO CORP.

1245 - BEEHIVE MACHINCERY INC.

1330 - RECEPTION FOR POLISH GUESTS AND TSS PARTICI-  
PANTS AT THE HOTEL.

WEDNESDAY, OCTOBER 18  
AVAILABLE FOR INDIVIDUAL APPOINTMENTS AND/OR PLANT  
VISITS

10. AS THIS IS THE LAST STOP ON THE TSS'S INTINERARY,  
WE UNDERSTAND PARTICIPANTS WILL LEAVE AT VARIOUS TIMES  
EITHER ON THE 18TH OR 19.5# (OR THEREAFTER), AND THAT  
AXELROD AND RINEHART WILL DEPART ON THE 19TH.

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11. REGARDING AXELROD'S OPENING REMARKS ON EACH DAY,  
WE RECOMMEND ALL TSS PARTICIPATNS BE PRESENT ON THE  
FIRST TO BE INRODUCED, EVEN THOSE WHO DO NOT HAVE  
PRESENTATIONS ON THE FIRST DAY. THIS WILL BE HELPFUL,  
AS OME OF THE POLISH GUESTS WILL BE PRESENT ON BOTH  
DAYS. WE EXPECT AXELROD WILL INCLUDE THE INTRODUCTIONS  
IN HIS OPENING STATEMENT. ON THE SECOND DAY, ONLY THOSE  
ACTUALLY SPEAKING THAT DAY NEED BE PRESETN TO BE INTORU-  
DUCED.

12. REGARDINF APPOINTMENTS FOR SEMINAR PARTICIPANTS,  
THESE CAN BE MADE THR AFTERNOONS OF THE 16TH AND 17TH,  
AS WELL AS ON THE 18TH.

13. THE BUDGET (IN DOLLARS) IS AS  
FOLLOWS:  
RENTAL OF SEMINAR ROOM AND EQUIPMENT  
FOR TWO DAYS 3,918  
RECEPTION AT THE HOTEL 500  
PERSONNEL SERVICES AT TH HOTEL 250  
INTERPRETER FOR THE TSS 150  
TRANSPORTATION AND CUSTOMS CLEARANCE  
OF BROCHURES 40  
BUS TRANSPORTATION 150

INTERPRETERS FOR PRIVATE MEETINGS 150  
TRANSLATION OF ABSTRACTS 120  
TYPING OF ABSTRACTS 50  
PRINTING AND MAILING OF INVITATIONS 50  
PREPARATION OF GUEST LIST 50  
RECEPTIONIST 50  
PRINTING OF CROCHURES IN VIENNA 530  
HOTEL ROOMS OF AXELROD AND RINEHART 570  
TOTAL 6,578  
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14. THIS BUDGET WAS CALCULATED THE WEEK OF AUGUST 14  
WHEN THE OFFICIAL RATE OF EXCHANGE WAS 32.10 ZLOTIES;  
US \$1. HOWEVER, AS MOST BILLS WILL EVENTUALLY PAID  
IN ZLOTYS AT THE RATE PREVAILING IN COTOBER, AND AS  
ALMST WEEKLY FLUCTATIONS ARE TALING PLACE IN THE OFFICIAL  
RATE VIS-A-VIS THE DOLLAR, THE ABOVE AMOUNTS MAY CHANGE  
UP OR DOWN LATER ON.

15. REQUEST FISCAL DATA AS SOON AS  
POSSIBLE TO SETTLE OBLIGATIONS DUE IN ADVANCE OF THE TSS.

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
**Draft Date:** 23 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition Event:**  
**Disposition History:** n/a  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014